

LEADERSHIP 360°

The only comprehensive, integrated program in Romania that develops over 10 skills every great leader needs to succeed. For 15 years, this program has been turning leaders into the best version of themselves.

8th of April – 11th of July 2025

Blended learning – live, online and in class

www.exec-edu.ro | office@exec-edu.ro



ACADEMIA



LEADERSHIP COMPETENCIES

developed in the program

WHO IS IT FOR

This course is dedicated to:

- Top and middle managers
- Team leaders, projects coordinators;
- Entrepreneurs;
- Professionals (doctors, lawyers, accountants);
- High potential employees;
- Any person with a leadership role.

- **Thinking strategically**
- **Adapting the leadership style to the situation/person;**
- **Communication and influencing skills**
- **The art of building and developing harmonious relationships**
- **The ability to build performing teams;**
- **The art of motivating the team**
- **Team development through coaching and mentoring;**
- **Emotional Intelligence;**
- **Empathy**
- **Conflict prevention**
- **Adapting to change and managing resistance to change;**

BENEFITS



It uses a diverse set of self-knowledge assessments, the most important being: Hogan EQ Assessment, PAEI, The 4 values, Adizes®



It guides the participants throughout a process of personal development, of great value for them and for those they work with. The process **includes a personal development plan, guided by a professional coach**, based on the set of skills identified in the Hogan EQ evaluation.



It is organized in a relaxed, interactive atmosphere, in which the practical and open character of the debates is encouraged by moderators with business, training, coaching and management experience.

The weekend organized in the mountains contributes to the increase of trust between participants.

*This will be organized at the start of the program, excepting the force majeure situation generated by COVID19 sanitary crisis. Otherwise, the starting point will take the form of an online networking session

TESTIMONIALS

I applied for this course animated by the desire to reconfirm my leadership skills. The big surprise came from the fact that I received so much more. I increased my group of friends and got a lot of evaluations of my own person. This feedback delivered by the EXEC-EDU teachers made me open myself up to people accepting that we need a continuous development even if it means financial investment, it is done on long term. The progress of each of us can only be evaluated when it can be constantly measured.

★★★★★

*Adriana Frățilă,
Regional Manager
Garanti Bank*

The people I met (professiors and colleagues) were absolutely great! You learn that being different is ok, that you need to try to change the behavior, not the personality or attitude of those around you.

★★★★★

*Elena Nedelcu,
Chief Accountant - SAI
Raiffeisen Asset Management SA*

This course was a revelation to me. First of all, it helped me get to know myself better, clarify what I want and how I want to do things at work and in life. I am convinced that there will be good backlashes for my team as well. Thank you!

★★★★★

*Codruța Popescu
Business Development Manager
Go Travel*

The course helped me a lot to know myself better, to accept my limitations. It gave me accountability. I manage my emottions better, I am more efficient and objective driven.

★★★★★

*Luminita Tocitu
Online & Customer Service
Manager
Fan Courier*

Participants from previous editions came from companies such as: Accenture, Alstom, Arctic, Agricover, Bancpost, BCR, Berlin Chemie, Catena, Enel, Ericsson, Fildas, Gameloft, GfK, Honeywell, Ivatherm, JTI, Renault, Siemens, L'Oréal, Libra Bank, McDonald's, Media Pro Studios, Millward Brown, NN Asigurări, Noerr, Orange, Praktiker, Rompetrol, Unicredit, Vodafone, Wipro.

NEW! EXPERIENTIAL WEEKEND

We trade the training room with the manege, to go to the next level in the experiential learning

Conscious relationships – with you and with the others

One of the most profound conversations that you can have with yourself, without words, is when you are accompanied by a horse. Here you'll find a safe space, a dedicated time and the most gentle partner.

- A practical leadership lesson about who leads who
- (Self)awareness and a space of reflection from your own paradigms and from opposite or different ones
- Negotiating limits, identity frame and role
- Feedback with honesty and presence, without judgement.



horsetouch
Accelerated performance & self-discovery

EXEC-EDU



MEET THE TRAINERS

PERSONAL DEVELOPMENT PLAN, *Guided by the course coordinator*

“During the program, following an individual assessment, you will take the first steps towards change, developing a specific set of skills. This requires insight and careful analysis of your strengths and areas for improvement and also an analysis of how you are perceived by others.”

Simona Podgoreanu
Course coordinator
trainer, coach, HR manager and leader of teams for
over 15 years



**Simona
Podgoreanu**
(course coordinator)



**Lavinia
Rașcă, Ph.D.**



**Monica
Minoiu**
EMBA



**Oana
Scarlat**

INVESTMENT



Online sessions: **1740 Eur + VAT**

Hogan EQ Assessment: **85 Eur + VAT**

Development plan guided by the trainer and final presentations: **150 Eur + VAT**

2 days residential weekend at Potcoava Mountain Hideaway, with all the logistical costs included (accommodation, meals).

Early booking:

15% for registration and advance payment by **28.02.2025**

- If you attend together with a friend/colleague, you get 10% discount
- If you have graduated other EXEC-EDU programs, get in touch with us for a customized offer
- The discounts cannot be cumulated



TIME FRAME

8th of April – 11th of July 2025

The courses will be organized as follows:

- **LIVE ONLINE & IN CLASS SESSIONS:** Tuesdays, according to the agenda
- Residential Weekend - Potcoava Mountain Hideaway



FINAL CERTIFICATE

At the end of the program, you'll receive a final certificate issued by EXEC-EDU, a leading training company in Romania.

Contact EXEC-EDU

your place to grow



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